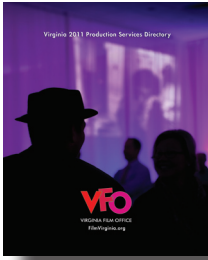


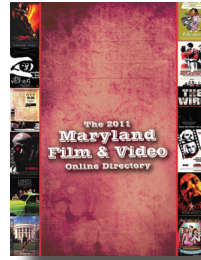
MID-ATLANTIC PRODUCTION SERVICES DIRECTORY 2012



The Virginia Production Services Directory



The Washington DC Production Resource Guide



The Maryland Film & Video Online Directory



The Mid Atlantic Production Services Directory

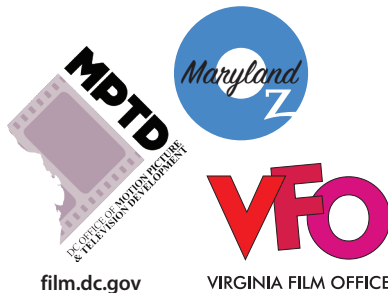
EARLY LISTING DEADLINE: Sept. 2, 2011

FINAL LISTING DEADLINE: October 14, 2011

AD SPACE RESERVATION DEADLINE: October 7, 2011

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PROPAGANDA	P.2
ADVERTISING RATES	P.3
LISTING INSTRUCTIONS	P.4
AD AND LISTING CATEGORIES	P.5
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film.dc.gov

VIRGINIA FILM OFFICE

"The Virginia Production Services Directory from Oz is without a doubt a smart and productive thing I do to market our facility each year."

- Mark Remes, VP of Development
BES Creative

Outside Back Cover advertiser since 1998

"Ever since listing and advertising online with Oz, our business has seen an increase in calls and work from those calls. My banner ads pay for themselves and much more."

- Charles Tudor, President,
Charles Tudor Productions

Ozonline.tv banner advertiser since 2003

"The Virginia Directory is great because it can help fill any crew position quickly. When I need talented crew in Virginia, it is the only directory that I need to reference."

- Jay Chapman, Line Producer,
Production Manager
Listing since 2001

"I began listing in the Charlotte Guide a number of years ago. Now, I purchase display advertising in the printed and online version of the Guide. I have always been pleased with the results. Year after year, the Guide has consistently shown a significant return on investment."

—Bill Barnes, Owner and President
Bill Barnes Video Productions

www.bbvp.tv

Charlotte advertiser since 2000

"The Georgia Sourcebook has provided me with the exposure, leads, and qualified customers that get me bookings time and again!"

—Rhonda Barrymore,
Key Make-up and Owner

Help Me Rhonda®, Inc.
www.helperrhonda.com.

Georgia advertiser since 1997

EVERYTHING YOU NEED TO SEE

The Mid-Atlantic Production Services Directory

800,000 visitors to www.ozonline.tv

Update or add listings anytime throughout the year at www.ozonline.tv



OZ PUBLISHING, INC.

2566 Shallowford Rd.

Suite 104, #302

Atlanta, GA 30345

404 633 1779 ph / 404 636 5919 fx

800 705 1121

www.ozonline.tv

MID-ATLANTIC PRODUCTION SERVICES DIRECTORY 2012



You Will Go Far!

- Printed version distributed by the Virginia Film Office, DC Office of Motion Picture and Television Development, and Oz Publishing, Inc.
- Available as an e-book.
- Available as an online, searchable database.
- Available as an iPhone app.

Free Is Good . . .

- Basic listings, free of charge, are available to all crew who are residents of DC, Maryland or Virginia.
- Basic listings contain one phone number, one email address and three credits.
- See page four to see the difference between basic and upgraded listings.

Upgraded Is Better!

- Upgraded listings and web links are available to all crew and companies in the Mid-Atlantic region.
- All crew and companies with upgraded listings or web links receive a printed version of the Directory.
- Upgraded listings and web links are featured more prominently in the printed, e-book, searchable database and iPhone versions of the Directory.
- Upgraded listings feature three phone numbers, email, full mailing address, a list of your professional memberships and affiliations, a 25-word description of your services, and ten credits.

Be a Part of the Directory...

TO GET WORK:

- When your clients lose your dog-eared business cards, all they do is pick up the Directory or find you at www.ozonline.tv.
- The Directory generates new business for our customers every year.

TO SUPPORT THE PRODUCTION COMMUNITY:

- New production tax incentives will keep Mid-Atlantic crews and vendors busy.
- The quality and quantity of the services listed impact the decision makers looking to make the Mid-Atlantic the home of their next production.

Have a Banner Year

- Display ads available in the printed version, and also appear in the e-book.
- Banner ads on OzOnline.tv get thousands of hits every year.
- We hear from clients every year who get work from display and banner ads.
- All advertisers receive one free upgraded listing and a web link to all of your listings

DEADLINES AND COMMITMENTS

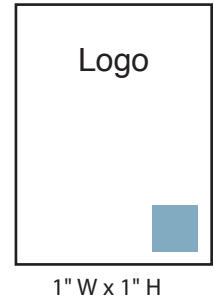
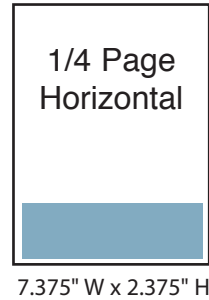
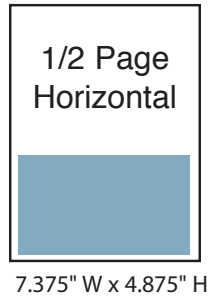
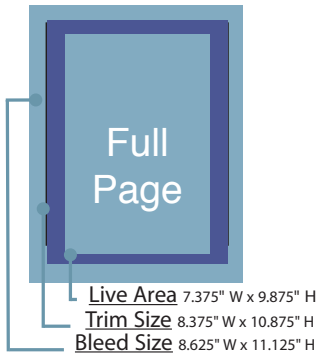
First Discount Listing: September 2, 2011
Final Listing Deadline: October 14, 2011
Ad Reservation Deadline: October 7, 2011
Ad Artwork Deadline: October 14, 2011

YOU ARE THE MID-ATLANTIC'S BEST ASSET

Show the world that the Mid-Atlantic is a film & video powerhouse.
Improve your bottom line.

We look forward to seeing you in The Mid-Atlantic Production Services Directory.





PLEASE NOTE: Diagrams only represent the shape of your advertisement. The actual size is indicated in each diagram.

PRIME POSITIONS!

Tabs
Contents &
Index Tabs

Outside Back Cover
Inside Back Cover
Pages 1-3

BANNER ADVERTISING - WWW.OZONLINE.TV

PRIME POSITIONS

Directory Main Page/Table of Contents
Directory Search Page
Directory Tab Page
Directory Department Page
Directory Category Page

MECHANICAL REQUIREMENTS

Please request a full ad checklist from Oz Publishing!

FOR PRINT - All files must be Hi-Resolution (300 dpi), CMYK or B/W, PDFs, .jpg, .tif or .eps (but with fonts converted to outlines).

FOR BANNERS - 72 DPI, 660 pixels x 160 pixels, .jpg, .gif and flash files accepted

TO RESERVE DISPLAY ADVERTISING

Call Dayl Soll to reserve your ad space.
Ad space reservation deadline is **October 7, 2011**

For Rates

Dayl Soll

800-705-1121

dayl@ozonline.tv

See You In Oz!

All
advertisers
receive one free
"upgraded" listing,
and your website will
be printed and linked
free of charge!

INSTRUCTIONS

FOR COMPLETING LISTING FORMS

CHOOSE YOUR CATEGORIES - Category numbers are on pages 5 & 6. No more than two categories for basic listings. Please put your category and number on each listing.

PLEASE PRINT OR TYPE YOUR LISTING NEATLY - Please do not print in ALL CAPS. Feel free to use a separate sheet. If you list more than one company, please use separate listing forms.

CONTACT NUMBERS - For upgraded listings, please choose up to four contact numbers: Telephone, Cellular, Fax, Voicemail, or E-mail. For basic listings, you may choose two.

WEBSITE ADDRESS - For those listing but not taking display advertising, there is a charge of \$100 to print your web address in the Directory. Your web address will be featured prominently in your listing. In addition, your listing will be featured more prominently on the ozonline.tv version of the Directory, and all of your listings will be linked from ozonline.tv to your website. Banner advertising is also available.

ASSOCIATIONS - Please use abbreviations where possible. Available for upgraded listings only. Industry specific associations only.

DESCRIPTIONS - Available for upgraded listings only. 25 words or less, no exceptions! Do not count numbers, or "&" as words. Combining two words with a slash or dash does not make it one word. Examples: Award-winning director (three words); Nagra 4.2" & DAT audio recorders (four words); 48-track (one word); 32 mm (one word); director/writer/producer (three words).

CREDITS - Do not put dialogue in credits like, "15 years experience," or "Telly Award winning director." The following phrases are acceptable as a credit: "Additional credits upon request,"

"Reel Available," or "References upon request."

Do not list credits that are not applicable to your listing category.

Please be specific about your position and function on the set: Key, Asst., Dayplayer, 2nd Unit, etc.

No more than ten credits for upgraded listings. No more than three credits for basic listings. Listing a production company and client or project counts as two credits: "McDonalds (Fireside Productions); Ogilvy & Mather (Krystal)" counts as four credits. You may list as one credit: "Fireside Productions (various)." You may list a network and show or company and campaign as one credit: "Bud Lite, 'I Love You Man,' PBS, 'The Moscow Tapes,' HBO, 'Inside The NFL' and 'Comedy Special'" count as four credits.

VERIFY YOUR CREDITS - Credibility and reliability are two of Oz Publishing's utmost concerns. Please verify each credit by supplying the contact name and phone number of somebody that can verify that you worked on the set. Copies of pay stubs or crew sheets are also acceptable. **WARNING!** If your credits are misleading, we will keep your payment, but we will not include your listing in The Directory.

PROOF SHEETS - You will be able to proof your listings online before they are printed in the Directory.

BASIC LISTING - Freelance crew who are Virginia, DC and Maryland residents are entitled to two basic listings free of charge, which consist of name, two contact numbers, city of residency, and three credits. Simply fill out the information at the top of page 4.

SAMPLE LISTING


For all companies and individuals who pay for upgraded listings, you get: Company name, contact persons' name, full address, four phone numbers or e-mail addresses, professional organization memberships, a 25 word description, and up to ten credits.

In addition, upgraded listings will be bold, you will be sent a copy of The Directory, and your listing will be featured more prominently on www.ozonline.tv.


Basic listings are limited to a name, address, up to two telephone numbers, and three credits.



Basic Listing



Upgraded Listing



Paid Website

Craft Services

LINDA BASSETT
Richmond, VA

Credits: TLC, "The Shadow Conspiracy" (2nd Unit), "Trading Moms." Additional credits available upon request.

BLACKDOG CATERING COMPANY
Theresa Craig
Steve Craig
Shannon Murphy
P.O. Box 9603
Norfolk, VA 23505

Member of: Virginia Production Alliance, Hampton Roads Chamber of Commerce, American Culinary Federation, National Barbecue Association, International Caterers Association, International Special Events Society, National Restaurant Association, Restaurant Association of Virginia, Virginia Hospitality & Travel Association

Location catering services for television & film production throughout Hampton Roads. Visit us on the web: <http://www.blackdogcatering.com> and on IMDB.

Credits: Maxie Pictures, m2 Pictures, Discovery Channel, "Wicked Attraction," "The Bureau," "Great Planes," "American Occult," Coastal Training Technologies, David Haycox Productions.

Tel: (804) 266-1402
Cell: (804) 690-2274

www.blackdogcatering.com
Tel: (757) 440-7300
Fax: (757) 489-2412
Tel: (757) 857-6734
E-Mail: film@blackdogcatering.com

LISTING DEADLINES

Discounted Listing Deadline is September 2, 2011.

Final Deadline is October 14, 2011.

OZ PUBLISHING, INC.
2566 Shallowford Road / Suite 104, #302 / Atlanta GA 30345
ph 800-705-1121 fx 404-636-5919
www.ozonline.tv

Tab 3: Pre-Production

3010	Accommodations
3020	Advertising Services and Novelties
3032	Film Festivals
3040	Financing, Venture Capitalists
3050	Guarantors
3055	Health and Safety Services
3060	Insurance
3070	Interpreters and Translators
3080	Lawyers
3090	Literary Agencies
3100	Locations Available
3102	Meteorology
3108	Music Festivals
3110	Music Licensing
3120	Payroll and Talent Payment Services
3130	Product Placement and Promotion
3140	Professional Organizations
3150	Public Relations and Publicity
3160	Publications
3165	Purchasing
3170	Researchers and Historical Advisors
3175	Tax Credit Brokers and Buyers
3190	Technical Advisors
3195	Tour Companies
3200	Travel Agencies
3210	Unions and Guilds

Tab 4: Production Staff & Technical Crew

Accounting

4010	Production Accountant
4015	Production Accountant Assistant
4020	Payroll
4030	Auditor (Locally Certified)

Art

4035	Production Designer - Feature & TV
4040	Production Designer- Commercial & Other
4045	Art Director
4050	Set Designer
4055	Art Department Coordinator
4060	Graphic Designer
4065	Storyboard Artist

Assistant Director

4070	First Assistant Director
4075	Second Assistant Director
4080	Second Second Assistant Director

Camera

4085	Director of Photography - Feature & TV
4090	Director of Photography - Commercial & Other
4092	Director of Photography - HiDef
4095	Camera Operator - Film
4097	Camera Operator - High Definition
4100	Camera Operator - Video
4105	Camera Operator - Steadicam
4108	Digital Imaging Technician (DIT)
4110	First Assistant Camera
4115	Second Assistant Camera
4120	Loader
4125	Aerial Photographer
4130	On Set Still Photographer
4131	Still Photographer
4135	Underwater Camera Operator
4140	Video Assist Operator
4145	Jib Arm Operator

Casting

4150	Casting Director - Principals
4155	Casting Director - Locals and Extras
4160	Casting Assistant

Catering & Craft Service

4165	Caterer
4170	Catering Assistant
4172	Mobile Kitchen Unit
4175	Craft Service
4180	Craft Service Assistant

Choreography & Movement

4185	Choreographers & Movement Specialist
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Construction

4190	Construction Coordinator
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4195	Construction Foreman
4200	Carpenter
4210	Laborer
4215	Plasterer
4220	Utility
4225	Construction Buyer
4230	Welder

Director

4235	Director - Features, TV
4240	Director- Commercials & Other

Editing

4245	Editor - Film
4250	Editor - Video
4255	Editing Assistant
4260	Projectionist - Dailies
4265	Colorists, Color Correction Artist
4270	Foley Artist
4275	Sound Editor
4280	Sync Dailies
4283	Digital Asset Archiving and Management

Electrician

4285	Gaffer
4290	Best Boy
4295	Electrician
4300	Rigging Gaffer
4305	Generator Operator
4310	Lamp Operator
4315	Lighting Director

Greensman

4320	Greensman
4325	Assistant Greensman

Grip

4330	Key Grip
4335	Best Boy Grip
4340	Grip
4345	Dolly Grip
4350	Rigging Grip
4355	Crane Operator

Hair

4359	Department Head - Hair
4360	Key Hair Stylist
4365	Hair Stylists (2nd, 3rd, Assistants)
4370	Wig Maker & Stylist

Locations

4375	Location Manager
4380	Location Assistant Manager
4385	Location Assistant
4390	Location Scout

Make-up

4394	Department Head - Make-up
4395	Key Make-up Artist
4400	Special Effects Make-up
4405	Make-Up Artists (2nd, 3rd, Assistants)

Marine Services

4410	Marine Coordinator
4415	Marine Safety
4420	Marine Assistant

Medical & Set Safety

4425	Medic & Nurse
4426	Set Safety Consultants

Music

4430	Composer
4431	Stage Manager
4432	Music Supervisor & Coordinator
4435	Writer

Paint

4440	Lead Scenic Painter
4445	Paint Foreman
4450	Painter
4455	Scenic Artist
4460	Set and Sign Painter

Production Staff

4463	Assistant to Producer or Director
4465	Production Manager - Feature and TV

4470	Production Manager - Commercial and Other
4475	Production Supervisor
4480	Production Office Coordinator
4485	Assistant Production Office Coordinator
4490	Production Secretary
4495	Production Assistant - Key Set
4500	Production Assistant - Set
4505	Production Assistant - Office
4510	Production Assistant - All Departments
4515	Personal Assistant
4520	Teacher and Tutor
4525	Consultant and Advisor
4530	Production Coordinator
4531	Assistant Production Coordinator

Property

4533	Prop Builder
4535	Prop Master
4540	Assistant Prop Master
4545	Prop Assistant
4550	Food Stylist
4555	Product Stylist
4560	Prop Stylist/Buyer
4561	Armorer

Script

4565	Script Supervisor
4570	Script Revisionist
4575	Screen/Scriptwriter

Set Decoration

4580	Set Decorator
4585	Buyer

Set Dressing

4590	Leadman
4595	Set Dresser
4600	On Set Dresser
4602	Swing Gang

Sound

4605	Mixers
4610	Electronic Field Production Soundman
4615	Location Sound Recordist/Mixer
4620	Boom Operator
4625	Cable Puller
4630	Sound Designer
4631	Sound Utility

Special Effects

4635	Special Effects Coordinator
4640	Special Effects Assistant

Stunt

4645	Stunt Coordinator
4650	Stunt Performer/Utility
4655	Stunt Driver

Television Technical Department

4660	Technical Director
4665	Technical Producer
4670	Teleprompter Operator
4675	Video Playback

Transportation Department

4680	Transportation Coordinator
4685	Transportation Captain
4690	Transportation Office Coordinator
4695	Driver
4700	Picture Car Coordinator
4705	Insert Car Driver
4707	Railroad Coordinator

Wardrobe

4710	Costume Designer
4715	Wardrobe Supervisor
4720	Costumer
4725	Dyer
4730	Seamstresses and Stitchers
4735	Set Costumer
4740	Set Assistant
4745	Wardrobe Assistant
4747	Wardrobe Stylist and Buyer
4748	Dyer

Wranglers

4750	Animal Handlers, Trainers and Wranglers
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Tab 5: Producers & Production Companies

5005	Crews and Crewing Agencies
5010	Producer - Feature and TV
5020	Producer - Commercial and Other
5025	Producer - Music
5030	Line Producer
5040	Associate Producer
5050	Production Company - Animation
5060	Production Company- Corporate & Industrial
5070	Production Company- Film
5075	Production Company - HiDef
5080	Production Company - Interactive, Multimedia, Web & Webcasting
5090	Production Company - Live & Special Events
5100	Production Company - Music Video
5110	Production Company - Video
5115	Theatrical - Company Management
5120	Theatrical - General Management

Tab 6: Equipment & Stages

Camera & Film Supplies & Services

6010	Camera Supplies & Repair
6015	Raw Stock - Motion Picture
6020	Film - Still Photography
6025	Photo Labs (Custom)
6030	Videotape Suppliers

Equipment

6035	Aerial Camera Platforms and Equipment
6040	Air Conditioning & Heating
6045	Audio Visual Equipment
6050	Camera Cranes
6055	Camera Equipment - Film
6060	Camera Equipment - Stills
6065	Camera Equipment - HiDef, Video, TV Mobiles
6070	Editing Equipment
6075	Equipment Manufacturers & Distributors
6080	Generators
6085	Lighting & Grip Equipment
6090	Platforms & Scaffolding
6095	Rigging Equipment
6100	Sound Equipment, Mobiles, Location Sound Packages

Studios & Stages

6102	Music and Sound Recording Studios
6105	Studios and Stages

Technical Support

6110	24-Frame Playback
6115	Cellular Phones
6120	Digital Code Slate
6125	Electrical and Electronic Supplier
6130	Expendables
6131	Facilities Design and Construction
6135	Fiber, Satellite and Uplink Services
6140	Teleprompting Equipment
6145	Video Assist Equipment
6150	Walkie-Talkies and Two-Way Radios

Warehouses

6155	Warehouses
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Tab 7: Post Production & Interactive

Animation, Graphics, SFX

7010	2D and 3D Animation
7020	Animatronics
7030	Cel Animation
7040	Claymation
7050	Design: Broadcast, Graphics, EFX
7060	Photomation
7065	Title Desig

Conversion, Duplication, Mastering

7070	Audio Cassette Duplication
7080	CD and DVD Duplication
7090	CD and DVD Mastering
7092	Compression: Video
7100	Conversion: Audio & Video Streaming
7110	Conversion: MPEG
7120	Videotape Duplication

Interactive, Multimedia, Web

7130	Authoring and Programming
7140	Multimedia Designer
7150	Project Manager and Consultants
7160	Multimedia Writer
7167	Archiving and Storage
7169	ADR

Post Facilities & Services

7170	Audio Post, Recording, and Mixing Facility
7180	Close Caption - Real, Offline
7185	Colorist and Digital Intermediate
7187	Captioning and Descriptive Narration (ADA Access)
7190	Dubbing and Versioning
7210	Film Editing Facility
7220	Film Lab
7230	Film to Video Transfer
7260	Music Arranging, Composing and Sound Design
7280	Portable Edit Station
7290	Projection Facility
7300	Screening Services
7310	Stock Footage - Film and Video
7315	Stock Photography
7320	Stock Music and Sound Effects
7330	Subtitles and Translations
7335	System Integrator
7340	Transcription Service
7350	Video Post Production Facility

Tab 8: Support Services

Art, Props & SFX Support

8010	Amusement Rides and Games
8015	Antiques, Period Items
8020	Appliances, Sales and Rental
8025	Architectural Antiques
8030	Art and Architectural Drafting Supplies
8035	Backdrops and Cycloramas
8037	Balloons
8060	Holiday Shops
8070	Custom Finishing
8075	Fabrics, Draperies and Upholstery
8080	Flags and Banners
8085	Flowers and Silk Plants
8090	Frame Shops
8095	Furniture
8100	Household Accessories
8105	Interior Design
8115	Lighting Fixtures - Practicals
8125	Marine and Nautical Supplies
8127	Miniatures and Model-Makers
8130	Medical and Scientific Equipment
8135	Military Items
8145	Nurseries, Greens Suppliers
8148	Period Costumes
8150	Prop Houses and Suppliers
8151	Puppeteer
8152	Puppets
8155	Pyrotechnics
8156	Sculptor and Model Maker
8165	Signs and Graphics
8175	Stunt Equipment
8180	Thrift Shops
8190	Vending Carts
8191	Wall Art
8205	Window Treatment

Casting Support

8220	Acting Coach and Schools
8225	Booking Agencies - Music Talent
8230	Casting Facilities
8232	Dialect & Voice Coach
8235	Extras Agencies
8240	Nannies & Guardians
8245	Personal Management
8255	Talent Agencies
8260	Talent Agencies - Animal Talent

Catering & Events Services

8265	Beverage and Water Services
8270	Catering Supplies
8275	Gift Baskets
8280	Party Facilities and Planners
8281	Personal Chefs
8285	Rentals - Tables, Chairs, Party Supplies
8295	Tent Rentals

Construction Supplies & Services

8300	Construction Materials
8305	Fabricator
8307	Flooring
8310	Glass and Windows
8315	Hardware, Paint & Lumber
8320	Machinists, Metal Work & Metal Finishers
8325	Scene Shops

Make-Up, Hair & Wardrobe Support

8335	Accessories, Hats
8340	Alterations and Tailors
8345	Beauty Salons and Barbers
8360	Costume Makers
8365	Costume Rentals
8370	Dental Supplies
8375	Dry Cleaning
8382	Eyewear
8385	Fabric Shops & Suppliers
8387	Jewelry
8390	Make-Up Supplies
8395	Manicurist
8400	Thrift Shops & Vintage Clothing
8405	Wigs & Lacing

Office Support

8410	Air Freight
8412	Archiving & Storage
8415	Cleaning & Janitorial
8420	Computer Repair
8425	Computers - Sales, Rentals, Leasing
8426	Concierge Service
8430	Courier Service
8435	Crating & Packing
8445	Internet Service Provider
8450	Mailing Center
8455	Office Equipment
8460	Office Furniture
8465	Office Space - Rentals
8470	Office Supplies
8475	Printing & Copying Service
8478	Procurement Management
8480	Telephone Services
8485	Temporary Agency & Service

Personal Services

8490	Chiropractor
8495	Dentist
8500	Eye Care
8501	Health Spa
8502	Health & Wellness
8505	Massage Therapist
8506	Professional Pet Sitting
8510	Physical Fitness & Personal Trainer
8515	Physician

Schools

8517	Film School
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Studio & Location Filming Support

8520	Highway Safety Products - Barricades, Cones
8522	Ice Suppliers
8525	Layout Board
8527	Locksmith & Safe Services
8530	Security
8535	Strike Service
8540	Tents & Canvas Awnings
8545	Toilets - Portable
8550	Trash Services & Recycling

Transportation

8600	Aircraft and Helicopters
8601	Air Freight and Equipment
8605	Ambulances and Ambulance Equipment
8610	Auto Detailing
8615	Boats and Marine Service
8620	Coaches and Buses
8625	Cranes
8630	Horse Drawn Vehicles
8635	Insert Car Supplier
8640	Limousines
8642	Military Aircraft & Vehicles
8645	Motorcycles - Sales, Rental, Repair
8650	Picture Car Supplier
8651	Portable Roadways, Access Roads
8655	Production Truck Rental
8660	Vehicle Rental - cars, vans, campers, motorhomes

LISTING FORM

Please see the instructions on page 4. You may also submit online at www.ozonline.tv.

Name or Company Name: _____

Address: _____

City/State/Zip: _____

DECISION TIME!

Upgraded listings feature name, address, up to four contact numbers, up to three contact people, a 25 word description, and up to 10 credits. Upgraded listings also receive a copy of the Directory, and they will be featured more prominently on our website, www.ozonline.tv. Start by filling out "Listing One" on this page.

Freelance crew who are Virginia, DC, or Maryland residents are entitled to two basic listings, free of charge, which consist of name, two contact numbers, city of residency, and three credits. Simply fill out the information immediately below.

Update or add listings anytime throughout the year at www.ozonline.tv.

CHOOSE 2 FOR BASIC LISTINGS	CHOOSE 4 FOR UPGRADED LISTINGS	Telephone: _____	Fax: _____
		Cellular: _____	Voicemail: _____
		E-Mail: _____	Other: _____

Unless you are a display advertiser, there is an additional charge to print website addresses. Please see "website address" on page 6.

Website Address: _____ Print Website Address? Y / N

TWO BASIC LISTINGS, VIRGINIA, DC & MARYLAND CREW ONLY. (No Companies)

Category Number: _____ Category: _____

Credits: (Limit 3) _____

Category Number: _____ Category: _____

Credits: (Limit 3) _____

FOR UPGRADED LISTINGS FILL OUT BELOW

LISTING ONE

Category Number: _____ Category: _____

Company Contact Person: (if applicable, up to three) _____

Professional Organizations: _____

Description: (25 words) _____

Credits: (Up to 10) _____

LISTING TWO

Category Number: _____ Category: _____

Company Contact Person: (if applicable, up to three) _____

Professional Organizations: _____

Description: (25 words) _____

Credits: (Up to 10) _____

LISTING THREE

Category Number: _____ Category: _____

Company Contact Person: (if applicable, up to three) _____

Professional Organizations: _____

Description: (25 words) _____

Credits: (Up to 10) _____

LISTING FOUR

Category Number: _____ Category: _____

Company Contact Person: (if applicable, up to three) _____

Professional Organizations: _____

Description: (25 words) _____

Credits: (Up to 10) _____

I/We certify that the above information is factual and verifiable as true. _____

Signature

LISTING TOTALS

Number of upgraded listings		Subtotal for upgraded listings:	\$
First Listing: \$80, Second Listing: \$55, Third Listing: \$45, Fourth Listing: \$45			
If you are not a display advertiser:	add \$100 to print and link your website		
	Deduct \$10 if postmarked before September 2, 2011.		
FINAL DEADLINE: OCTOBER 14, 2011.			

Total Due: \$

Credit Card Type: _____ Exp. Date: _____

Credit Card Number: _____

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